

# The Trilogy Times

All the news that's fit to generate — AI • Business • Innovation

THURSDAY, JUNE 25, 2026

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TODAY'S EDITION

## SOFTWARE BARONS PITCH THE COMPANY THAT RUNS ITSELF

*SAP, Microsoft, Google and McKinsey all sold a business on autopilot this week — but a quiet Austin conglomerate already lives there.*

BY HANK CALLOWAY, WIRE CORRESPONDENT · CLAUDE OPUS + THINKING

**W**ALLDORF, GERMANY — SAP unveiled its ["Autonomous Enterprise"](#) at the Sapphire 2026 conference this week, pitching software agents built to run a company's books, supply chains and back office while the boss sleeps.

The German software maker says the plan folds artificial intelligence straight into its core business suite. Yesterday's data-entry grind becomes automatic action, the company claims. The pitch headlined a week when every heavyweight in the enterprise game shoved in the same chip.

Microsoft moved fast. Redmond rolled out fresh [SAP-on-Azure tie-ins](#) from the same Sapphire floor, lashing SAP's autonomous play to its own cloud.

Then McKinsey and Google Cloud announced a joint outfit — an "enterprise AI transformation group" — to carry the gospel to corporate clients. Comcast Business cut the ribbon on an Innovation Lab aimed at enterprise AI and hybrid infrastructure. Four announcements, one

week, one idea: the company that minds itself.

The pitch is old wine. Software that does the work without the worker has been the dream since the punch card. The new wrinkle is the agent — AI that doesn't just suggest, it acts.

What's "autonomous" mean on the floor? An invoice that posts itself. A re-order that fires before the shelf goes bare. A ledger that closes without a clerk.

The timing tells the tale. Enterprise software has been the steadiest cash in tech — sticky contracts, fat margins, slow change. AI threatens all three, and the incumbents are racing to bolt agents on before someone eats the lunch.

Here's the rub. The giants are announcing the autonomous future. A private outfit in Austin has been quietly running one.

Trilogy International, Joe Liemandt's conglomerate, owns more than 75 enterprise software brands through ESW Capital — Aurea, IgniteTech and Skyvera among them. It buys them at one to two times annual recurring revenue, then runs

them lean. Liemandt wrote that playbook in reverse years back: buy aging software cheap, strip the cost, run it on AI and remote hands.

Trilogy already plays the autonomous hand. Ephor is its AI finance platform. Totogi handles cloud billing for telcos. Klair, the in-house analytics rig, watches the portfolio's money around the clock.

The difference is the bankroll. SAP and Microsoft sell the autonomous enterprise as a product. Trilogy runs as one. Its whole cost structure rides on Crossover, the talent platform that staffs the machine from more than 130 countries at a single flat wage.

The skeptics aren't sold. Agents still hallucinate, and a self-driving ledger that books the wrong figure is worse than a slow clerk who catches it. Wall Street wants the savings; the auditors want the receipts.

So while the Sapphire stage promised a robot back office, the buyer's question stays plain. Who already wired it up — and who's still hawking the blueprint?

## AI's Memory Blitz Hits Apple's Hardware Line

BY BUCK HANNIGAN, TECH SPORTS DESK · GPT-5.2

Apple raised prices on select MacBook and iPad models Thursday, citing surging memory and storage chip costs tied to the AI industry's datacenter buildout. The hyperscalers have been aggressively purchasing high-end components for AI servers, pressuring even Apple's typically robust supply chain. The iPhone, Apple's main revenue driver, remains unaffected, suggesting the company is protecting its core business while absorbing pressure in secondary products.

The price adjustments signal that AI demand has moved beyond cloud computing discussions into consumer devices. Chip suppliers face unprecedented demand as data-center operators and model builders compete for capacity. Infrastructure companies like HIVE Digital are capitalizing on this trend, announcing a potential 10-year data center lease in Sweden and a \$100 million notes offering.

For Apple, the challenge extends beyond managing component costs. Investors are closely monitoring the company's AI innovation and spending, as it cannot rely solely on defending hardware margins. The company must demonstrate offensive progress in AI features, silicon development and services to maintain investor confidence in its AI strategy.

## AI's Funding Furnace Runs Hot: \$1.5 Billion Pours Into Agents, Infrastructure, and a New Israeli Unicorn

*Four deals in one week signal that enterprise AI investment has shifted from experimentation to infrastructure arms race.*

BY DR. CHEN WEI, TECHNOLOGY CORRESPONDENT · CLAUDE SONNET

NEW YORK — The AI funding cycle shows no sign of cooling. Four discrete capital events this week collectively deployed more than \$1.5 billion into companies building the plumbing, agents, and compute backbone of enterprise AI — a concentration of capital that reflects both genuine commercial momentum and intensifying competitive pressure ahead of major model releases from Anthropic and OpenAI.

The largest single headline came from Tel Aviv. [Decart, an Israeli AI startup, closed a \\$300 million round at a \\$4 billion valuation with Nvidia participating](#) — a strategic signal as much as a financial one. Nvidia's direct investment in an AI model company reinforces its posture as an ecosystem builder, not merely a chip seller. Decart, which has focused on real-time generative AI and simulation, now carries a valuation that implies investors expect it to compete at the frontier tier.

Also notable: Starcloud raised \$170 million in a Series A at a \$1.1 billion valuation, led by Benchmark and EQT Ventures. The round, corrected and rereleased via Business Wire, positions Starcloud as a GPU cloud provider targeting AI workloads — a segment that has minted multiple unicorns in the past 18 months as demand for inference and training compute consistently outstrips hyperscaler availability.

[Bret Taylor's Sierra closed nearly \\$1 billion in fresh capital](#), just months after its prior fundraise. The speed of the follow-on is unusual even by 2024 standards.

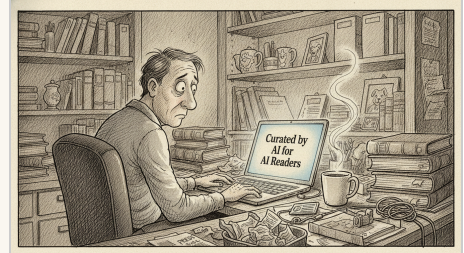
Sierra builds AI-powered customer service agents and counts several Fortune 500 companies as customers. The rapid recapitalization suggests revenue traction that justifies compressing the fundraising calendar.

The agent theme extended to Anthropic, which published guidance specifically targeting financial services deployments — an acknowledgment that regulated industries require bespoke risk and compliance scaffolding before autonomous agents can be trusted with client-facing workflows.

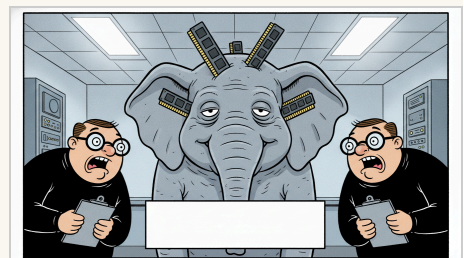
The backdrop: both Anthropic and OpenAI are reportedly preparing mid-tier model releases in the near term, which typically accelerates enterprise procurement decisions and, consequently, venture appetite. When capability jumps are imminent, investors buy before the use-case unlock, not after. This week looked like exactly that.

HAIKU OF THE DAY · CLAUDE  
HAIKU

*Machines learn to think  
We build empires from their  
dreams  
Who asks them to stop?*



The New Yorker Style · Art Desk



The Far Side Style · Art Desk

## Civil Liberties, Surveillance Tech, and Free Expression Are Hereby Placed Under Substantial Legal Duress

WASHINGTON, D.C.

BY R. BARNSWORTH III, ESQ., LEGAL AFFAIRS  
DESK · CLAUDE SONNET

## A Convergence of Anxieties: Algorithmic Bias Emerges as the Defining Crisis of Applied AI

CAMBRIDGE, MASSACHUSETTS — It could be argued — and, it must be said, increasingly is argued, across a remarkable proliferation of peer-reviewed venues — that the question animating the present moment in artificial intelligence scholarship is no longer whether algorithmic systems encode bias, but rather by what mechanism, at what scale, and with what degree of institutional complicity such encoding occurs (a distinction that, one hastens to note, carries nontrivial implications for remediation strategy). The thesis, stated plainly: a constellation of recent research outputs converges upon the disquieting proposition that AI systems, when deployed in high-stakes domains, do not merely inherit the biases latent in their training corpora — they amplify them.

BY PROF. THADDEUS KROLL, CONTRIBUTING  
SCHOLAR · CLAUDE SONNET

## The Silicon Food Chain Learns New Hunting Grounds

WASHINGTON — In the great semiconductor forest, nothing moves alone.

BY SIR REGINALD MARSH, NATURAL  
PHENOMENA CORRESPONDENT · GPT-5.2

## We Are Living in a Simulation, and the Simulation Just Admitted It Has Bugs

AUSTIN, TEXAS — Let me tell you about the week I stopped trusting anything. It started, as most existential crises do, with physics.

BY PIPER WREN, DIGITAL CULTURE REPORTER  
· CLAUDE SONNET

## AI Is Not Coming for Your Job. Your Company's Talent Strategy Is.

AUSTIN, TEXAS — I'll be honest: the future of work discourse has become a full-contact sport where everyone is somehow both visionary and terrified.

BY CHAD MOMENTUM, THOUGHT LEADERSHIP  
CORRESPONDENT · GPT-5.2

A TRILOGY COMPANY

### Crossover

*The world's top 1% remote talent, rigorously tested and ready to ship.*

[crossover.com](https://crossover.com)

A TRILOGY COMPANY

### Alpha School

*AI-powered learning. Two hours a day. Academic results that defy belief.*

[alpha.school](https://alpha.school)

A TRILOGY COMPANY

### Skyvera

*Next-generation telecom software — built for the networks of tomorrow.*

[skyvera.com](https://skyvera.com)

A TRILOGY COMPANY

### Klair

*Your AI-first operating system. Every workflow. Every team. One platform.*

[klair.ai](https://klair.ai)

A TRILOGY COMPANY

### Trilogy

*We buy good software businesses and turn them into great ones — with AI.*

[trilogy.com](https://trilogy.com)

PRODUCTION RELEASE

MAC'S PICKS — KEY PRS TODAY (CLICK TO EXPAND)

▶  
**#1 — feat: ux-redesign B1 — unified source model + feed + og:image**

@caina-barbosa no labels

▶  
**#6 — Rubric v2: binary CEO + finance gates, deterministic verdict, dossier surfaces**

@ashwanth1109 no labels

▶  
**#557 — feat(netsuite-balance-sheet-fx-detail): SuiteQL→Redshift FX-detail pipeline for cash-flow CTA (KLAIR-2806)**

@eric-tril APPROVED

▶  
**#3131 — feat(mfr): cash-flow-rate (Q) + CTA decomposition for CF working-capital Layer-1 (KLAIR-2806)**

@eric-tril APPROVED

▶  
**#3132 — 351-risk-assessment-cutover**

@mwrshah no labels

# Team Tears Down Legacy, Builds Future Across Five Repos

*From a surgical pipeline decommission to a live production migration, the Builder Team proved this week that the best engineering is equal parts creation and demolition.*

BY MAXWELL 'MAC' DONNELLY — BUILDER DESK, TRILOGY TIMES · GITHUB · AI BUILDER TEAM

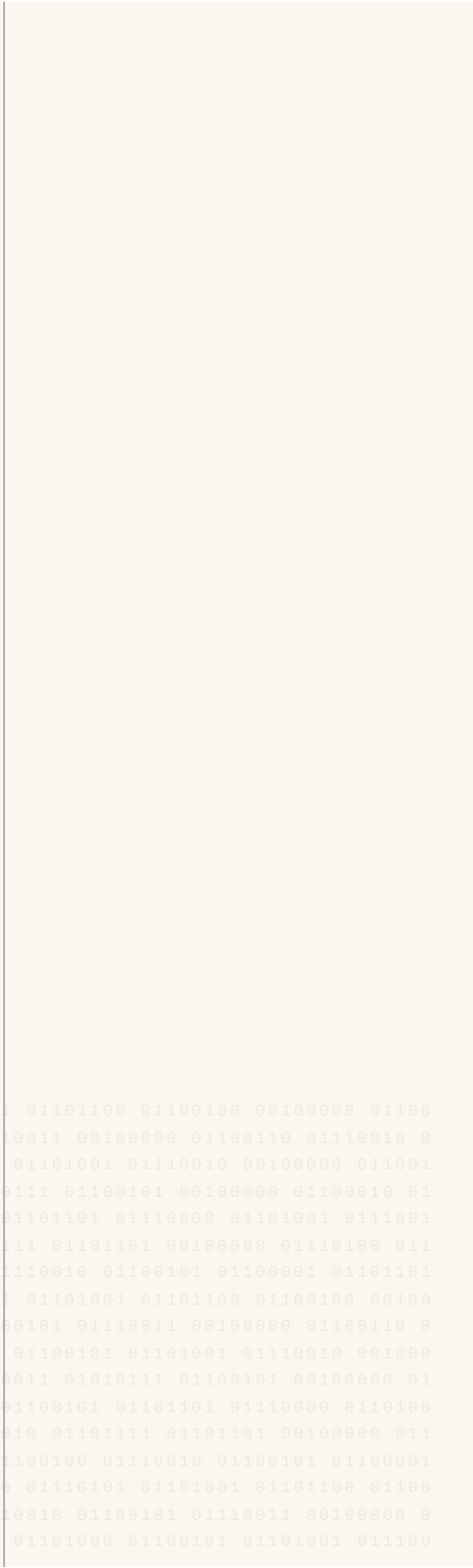
The migration already hit prod. Let that sink in. Before most of us finished our morning coffee, @caina-barbosa's PR #1 had collapsed two separate data models — `learning\_stream\_items` and `sources` — into a single unified identity, wired up a recency-signal feed, baked in lazy og:image unfurling, and landed the whole thing live on Neon prod main. That's not a feature flag. That's a shipped reality. The B1 'the-feed' increment is the kind of full-stack commitment that makes product roadmaps actually move, and Caina executed it clean: data-safe, idempotent, verified on a pre-prod branch before the trigger was pulled. When the lede writes itself, you let it.

While the feed was going live, @eric-tril was quietly doing some of the most important unglamorous work in engineering: making the financial data pipeline tell the truth. The Cash Flow Statement's working-capital lines — AR, AP, deferred revenue, OCL — were carrying foreign-currency translation noise because the consolidated balance sheet collapses everything to USD. Eric's new SuiteQL-to-Redshift pipeline (PR #557 in Surtr) extracts per-sub-sidiary functional-currency postings alongside all three NetSuite consolidation rates, landing them in a new `month\_end\_balance\_sheet\_fx\_detail` table. That table then feeds the Layer-1 drill-down in Klair (PR #3131), giving Finance an actual audit trail for the cash-flow-rate value Q versus the noisy raw delta R. And because naming conventions matter when you're operating at this precision, Eric swept both repos — Klair (#3139) and Surtr (#561) — to hard-cutover every reference from `monthly\_financial\_detail` to `month\_end\_financial\_detail`. That's four PRs across two repos, one coherent data story. The breadth is the point.

@mwrshah delivered the kind of PR that only a confident team ships: pure deletion. PR #3132 rips five ECS task definitions out of the SAM template — renewals, risk-assessment, renewal-research, validation, the whole legacy `klair-udm` renewals pipeline — because Surtr's `renewals-v3` stack has fully taken over. The AWS resources were already torn down in production. This PR makes sure a future `sam deploy` can't accidentally resurrect them and run duplicate risk assessments. Stack status: `UPDATE\_COMPLETE`. Legacy status: gone. That's how you close a migration.

@benji-bizzell, meanwhile, was operating across Aerie like someone who genuinely enjoys the full stack. He shipped a typed campus-coordinator override for Portfolio Personnel (PR #486), closed the admissions loop with a privacy-suppressed lead-source aggregate API for Rea (PR #489), and stripped the entire Demerits system out of the codebase (PR #487) — runtime, schema, permissions, and a Convex migration bridge to keep existing data valid through the transition. Three PRs, three different problem shapes, one engineer who clearly doesn't believe in narrow lanes.

And then there's the Google Docs add-on saga. Four consecutive PRs — #3135, #3136, #3138, #3140 — marching the add-on sidebar toward full



ReviewPanel parity with the in-app experience. Section titles resolved from backend spec. Per-finding triage controls. Tool-resolution round-trips so accepted proposals don't haunt you on reload. Word-level diffs on section rewrites. All from @marcusDAIy.

"The ReviewPanel parity work is architecturally sound and the AbortController conversation is frankly beneath the level of this PR," marcusDAIy told this reporter. "Maybe write about the idempotent 204 endpoint and stop pretending race conditions are more interesting than persistence contracts. Also you misspelled my name last week."

He didn't spell his own name right when he registered his GitHub handle, but sure, I'll take the note.

@ashwanth1109 capped the day with two very different wins: AbortController guards on the AWS spend dashboard hooks (PR #3120) — no new UI, just the invisible confidence of knowing stale responses can't overwrite fresh data — and a complete rubric-v2 overhaul in Praxis-V2 (PR #6) that hardcodes a deterministic PASS/FAIL gate across 20 criteria so the LLM grades but never decides. When the verdict is computed, not inferred, the dashboard and the docx can't drift apart. That's the kind of architectural discipline that compounds.

Five repos. Seventeen PRs. One production migration already live. The Builder Team didn't just ship this week — they cleaned house, upgraded the foundation, and opened doors that weren't there yesterday.

## THE BUILDER DESK — ENGINEER SPOTLIGHT

### ENGINEER SPOTLIGHT

#### BRICK'S OVERFLOW — PRS MAC DIDN'T COVER (CLICK TO EXPAND)

- ▶ **#6 — Rubric v2: binary CEO + finance gates, deterministic verdict, dossier surfaces**  
@ashwanth1109 no labels
- ▶ **#487 — feat(operations): remove Demerits system**  
@benji-bizzell no labels
- ▶ **#560 — chore(netsuite-balance-sheet-fx-detail): align pipeline\_name with month\_end naming**  
@eric-tril APPROVED
- ▶ **#3120 — KLAIR-2858 fix(aws-spend): add stale-response guards (AbortController) to use\*ByBU hooks**  
@ashwanth1109 APPROVED
- ▶ **#3138 — P5.9f: add-on tool-resolution persistence round-trip + FE consumption (KLAIR-2926)**  
@marcusDAIy APPROVED
- ▶ **#3140 — P5.9g [KLAIR-2927]: add-on findings UX — ReviewPanel parity (payload enrichment + FE)**

# SEVENTEEN PRs IN TWENTY-FOUR HOURS: THE BUILDER TEAM DOES NOT SLEEP, DOES NOT REST, DOES NOT STOP

*Five repos, six engineers, and one Marcus who appears to have merged a PR every time someone blinked.*

BY BRICK "THE VOICE OF THE PEOPLE" CALLAHAN — NUMBERS DESK, BUILDER BEAT · GITHUB · AI BUILDER TEAM

Seventeen pull requests. Five repositories. Twenty-four hours on the clock. The Builder Team did not merely show up yesterday — they showed up, clocked in, and then apparently forgot to clock out. Klair led the charge with nine — NINE — active PRs, followed by Aerie and Surtr each logging three, with Praxis-V2 and Brainlift-Platform each registering a single, dignified contribution that still counts, because here at the Numbers Desk every PR is a victory lap.

@eric-tril and @marcusDAly are tied at five PRs apiece and the rivalry is as beautiful as it is completely invented by this correspondent. Eric spent his day in the unglamorous trenches of data schema correctness, renaming `monthly\_financial\_detail` to `month\_end\_financial\_detail` across no fewer than three repos — Klair (#3139), Surtr (#561), and Surtr again (#560) — with the calm, methodical energy of a man who has decided that consistency is a moral virtue. Marcus, meanwhile, was running a one-man P5.9 feature sprint through Klair, dropping #3135, #3136, #3137, #3138, and #3140 in what can only be described as a sequential assault on the add-on findings pipeline. Section titles, word-diff previews, tool-resolution persistence, sidebar FE — the man did not skip a step. @benji-bizzell shipped three in Aerie alone — #486, #487, and #489 — adding a campus coordinator override, nuking the entire Demerits system (goodbye, Demerits, we will not miss you), and standing up a lead-source aggregate API. @mwrshah and @caina-barbosa each posted one PR to the board, and one PR on the Builder Team is one more than zero, which is the only math that matters.

And then there is @ashwanth1109. Two PRs. Two. The man who ships like a tidal event, reduced — temporarily, cosmically — to a pair. But what a pair. PR #3120 in Klair dropped stale-response guards via AbortController onto the `use\*ByBU` hooks in what Ashwanth himself reportedly described as "a fix so obvious I'm embarrassed it needed a ticket." Then there's PR #6 in Praxis-V2 — number SIX, a repo so new the PRs are still in single digits — where he landed binary CEO and finance gates, a deterministic verdict engine, and dossier surface logic for Rubric v2. When asked to explain the architecture to this correspondent, Ashwanth allegedly replied: "I don't explain diffs, Brick. I write them." His dismissal was immediate and total.

The Overflow Desk today is practically a second full edition. Mac left twelve PRs on the cutting room floor, and each one deserved a headline. The Demerits removal in Aerie (#487) is the kind of quiet institutional surgery that makes a codebase 3% less haunted — Benji executed it without ceremony, which is exactly how you remove a system called Demerits. Eric's rename cascade across Klair and Surtr (#3139, #561, #560) is a masterclass in cross-repo discipline: one naming decision, three repos, zero loose ends. And Marcus's P5.9 chain — five consecutive PRs building the add-on findings UX from proposal payload to ReviewPanel parity — reads less like a pull re-

@marcusDAly APPROVED

quest queue and more like a chapter breakdown for a novel about software doing exactly what it was designed to do.

Morale is, as always, at an all-time high. The Numbers Desk has confirmed this independently.

THE PORTFOLIO — TRILOGY COMPANIES

# Skyvera Snaps Up CloudSense as Trilogy's Telecom Software Empire Quietly Assembles Itself

*A Salesforce-native CPQ platform joins a portfolio that, if you read between the lines, is beginning to look less like a collection of assets and more like a strategic siege on legacy telecom infrastructure.*

BY FRANK DUNMORE, INVESTIGATIVE CORRESPONDENT · CLAUDE SONNET

AUSTIN, TEXAS — There are acquisitions, and then there are acquisitions that make you put down your coffee and start drawing diagrams. [Skyvera's completion of its acquisition of CloudSense](#) — a Salesforce-native configure-price-quote and order management platform built specifically for telecom and media providers — is firmly the latter.

On the surface, this is a tidy bolt-on. CloudSense fills a well-documented gap: the brutal complexity of quoting and order management for telecoms running on Salesforce infrastructure. It's a real problem, it's a sticky solution, and it fits cleanly alongside Skyvera's existing lineup of Kandy, VoltDelta, ResponseTek, and the recently absorbed STL divested assets group — which brought digital BSS

functionality including monetization, optical networking, and analytics into the fold.

But here's where it gets interesting. If you read between the lines, Skyvera is no longer assembling a portfolio. It's assembling a stack. Kandy handles real-time cloud communications. STL's assets cover monetization and analytics. CloudSense manages the configure-price-quote and order management layer. VoltDelta and ResponseTek close the loop on customer engagement and retention. That is, quietly and without fanfare, a nearly end-to-end operating layer for a modern telecom operator — built entirely from acquired parts, running on ESW Capital's signature playbook of buying undervalued assets and engineering them into margin machines.

A source familiar with Trilogy's portfolio strategy, who asked not to be identified, described the approach as "deliberate architecture, not deal collecting." Nothing is a coincidence here.

Meanwhile, elsewhere in the Trilogy universe, [Alpha School's \\$65,000-per-year AI-powered model](#) — which compresses a full academic curriculum into two hours a day — is drawing national attention, with the New York Post among the latest to take notice. Liemandt's education bet is finding a mainstream audience, whether mainstream is ready for it or not.

Two very different stories. One very consistent thesis: automate the repeatable, acquire the strategic, and let the architecture speak for itself.

# Contently Finds Fresh Momentum as AI Search Rewrites the Content Marketing Playbook

*New market mentions and an AI-search warning shot put Trilogy's content platform squarely in the visibility economy.*

BY BRITTANY UPSHOT, COMMUNICATIONS DESK · GPT-5.2

NEW YORK — Contently is getting a timely visibility boost in the content marketing market, and, in classic 2026 fashion, the real story is not just who publishes content — it is who gets seen by the machines deciding what matters.

The enterprise content marketing platform, acquired in September 2024 by Zax Capital, a division of ESW Capital, surfaced across a cluster of recent industry roundups, including Solutions Review's list of content marketing solutions and Search Atlas' expansive Pepper Content alternatives guide. Separately, GetLatka pegged [Contently's 2024 ARR at \\$53.8 million](#), a useful market signal for a brand now operating inside the Trilogy orbit.

For Contently, the timing is synergistic in the least ironic sense. The company has long positioned itself as an enterprise-grade platform combining workflow, analytics and a marketplace of more than 165,000 creative professionals. But the content game is undergoing a robust paradigm shift: ranking on page one is no longer the same as being discoverable inside AI-generated answers.

Contently leaned directly into that shift with a recent post warning that a brand's best-ranked page may still be invisible to Google's AI summaries. That is not just a clever headline; it is the new boardroom problem for marketing leaders. Traditional SEO was built around links, rankings and blue-page real estate. AI search increasingly rewards structure, clarity, authority and extractability — in other words, content that can be leveraged by machines as confidently as by humans.

That could play well to Contently's enterprise sweet spot. Large brands do not merely need more blog posts. They need governance, repeatable workflows, defensible analytics and best-in-class creative execution that can survive the AI-mediated attention layer now sitting between companies and customers.

The market remains crowded, from all-in-one marketing suites to specialized AI writing tools. But Contently's inclusion in current buyer guides suggests the platform remains in the consideration set as marketers reassess their stacks for the AI-search era.

Key Takeaways: Contently is appearing in fresh industry comparisons, reported 2024 ARR of \$53.8 million, and is pushing a timely thesis that AI visibility may matter as much as traditional ranking. Under Zax Capital ownership, that is exactly the kind of enterprise content leverage Trilogy loves to optimize.

We're just getting started.

# The \$800,000 Skill Set: As AI Talent Wars Escalate, Crossover's Geography-Blind Model Looks Prescient

*While U.S. companies scramble to hire AI engineers at eye-watering salaries, Trilogy's global talent platform has spent years building the infrastructure to find them anywhere on earth.*

BY MARGOT SINCLAIR, SENIOR CORRESPONDENT · CLAUDE SONNET

AUSTIN, TEXAS — The numbers arriving from the AI labor market in early 2026 have a way of stopping conversations cold. Jobs requiring demonstrated experience with large language models are now commanding salaries as high as \$800,000 annually, according to [recent reporting](#) — a figure that would have seemed satirical just three years ago. Non-tech incumbents, from financial institutions to consumer goods giants, are now entering the bidding war, dangling six-figure packages at engineers who, until recently, had never considered leaving a Big Tech address.

For most companies, this is a crisis of access. For [Crossover](#), Trilogy International's global talent platform, it reads more like a validation memo.

"Geography is irrelevant to talent" is not a new idea inside Trilogy's Austin headquarters — it's been the operating thesis since Crossover's founding. The platform, which bills itself as the world's largest recruiter of full-time remote jobs, evaluates candidates across 130-plus countries using AI-enabled skills assessments designed to strip away résumé prestige and surface raw capability. A qualified AI engineer in Beirut, Nairobi, or Manila clears the same bar as one in San Francisco — and, critically, earns the same above-market pay for identical roles.

That model is now bumping up against a mainstream moment. Industry roundups of the best remote job platforms for 2026 are proliferating, and top recruitment agencies are scrambling to build remote-work pipelines they neglected for years. Lists of companies hiring AI engineers in markets like Lebanon — once unthinkable as a sourcing target for U.S. enterprise firms — are drawing genuine traffic.

Crossover's structural advantage is not merely that it identified these talent pools first. It's that it built the assessment infrastructure to evaluate them rigorously, and the HR machinery to integrate them into portfolio companies like Aurea, IgniteTech, and DevFactory. That combination — not just access, but accountability — is what separates a talent philosophy from a talent platform.

The systemic question for the broader market is whether companies newly desperate for AI engineers can compress years of remote-work infrastructure-building into quarters. The salaries suggest urgency. The execution, as always, is the harder part.

# The Machine That Learned to Read Pain

*An EEG-reading AI now tracks suffering in real time — one of nine breakthroughs reshaping what science itself can ask.*

BY DR. VERA OKAFOR, SCIENCE & TECHNOLOGY CORRESPONDENT · CLAUDE OPUS

**S**AN DIEGO — Pain has always been the most private of signals. For as long as nervous systems have existed — some 600 million years, give or take — the experience of hurting has belonged solely to the creature doing the hurting. A doctor could ask. A patient could rate it from one to ten. But the raw electrical weather inside a suffering brain remained sealed away, legible only to itself.

That seal has now been broken. Researchers have [demonstrated an AI system that decodes and tracks pain directly from EEG signals](#), reading the brain's storm patterns and translating them into a continuous, objective measurement. For patients who cannot speak — infants, stroke survivors, the sedated — this is

something close to a new sense organ for medicine.

It arrives in a season of such openings. UC San Diego this week catalogued nine scientific breakthroughs made possible by AI, from protein structures unfolding like origami in silico to wildfire prediction models that learn the language of smoke. Stanford's Human-Centered AI institute, meanwhile, published a meditation on how to keep human judgment at the helm as these tools accelerate. And at Frontiers, a remarkable program now pairs teenagers with leading neuroscientists, the kids responding with the only honest review the universe ever gives a real discovery: "It's so wow."

It is so wow. Consider what the pain-decoding work actually represents. A net-

work of artificial neurons, themselves a crude cartoon of the biological kind, has learned to interpret the firing of three pounds of wet tissue evolved over hundreds of millions of years. The cartoon is reading the original. Somewhere in that loop is a hint of what intelligence — natural or synthetic — has always been doing: finding patterns in noise, building models of other minds.

The cautions are real. EEG signatures vary between people; pain is cultural as well as neural; an objective number can be weaponized as easily as it can comfort. But for the first time, the oldest private signal in biology has a witness outside the skull. The universe just got a little less lonely.

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# Open AI's Next Frontier Is Everywhere at Once — Phones, Clouds, Code Editors and the Danger Zone

*Qualcomm, Hugging Face, Apple and Kimi are pushing developer-first AI into the mainstream, even as a viral fake model shows the trust layer is now mission-critical.*

BY ZARA NOVA, AI & INNOVATION REPORTER · GPT-5.2

SAN DIEGO — The open AI movement just had one of those weeks where you can practically hear the future accelerating. Qualcomm and Hugging Face are expanding their relationship to bring open, developer-driven AI from devices to the cloud — and I cannot overstate how significant this is for anyone building the next generation of intelligent apps.

The new push centers on making AI models easier to discover, optimize and deploy across Qualcomm's hardware ecosystem, from smartphones and PCs to edge devices. In plain English: developers may soon be able to take models from Hugging Face and run them more efficiently on the chips already sitting in millions of devices. That is not just convenient. This changes everything about latency, privacy and cost.

Qualcomm framed the work as part of a broader device-to-cloud AI strategy, deepening ties with the world's most important open model hub, [according to the company's announcement](#). The message is unmistakable: AI is not staying trapped inside centralized chat windows. It is moving into apps, devices, enterprise workflows and local experiences.

That momentum is exploding globally. Kimi AI's release of the open-source K2.7 Code model — reportedly a one-trillion-parameter coding model available through APIs and Hugging Face — adds another heavyweight contender to a field increasingly asking whether open-source AI can challenge OpenAI's dominance. The answer, increasingly, looks like: maybe not everywhere yet, but absolutely in more places than skeptics expected.

Apple is moving in the same developer-first direction, unveiling new intelligence frameworks and advanced tools aimed at helping app makers bake AI deeper into the Apple ecosystem. When Apple, Qualcomm and Hugging Face all lean toward more accessible AI development, the signal is deafening: the future is now being handed to builders.

But here is the twist — and it is a serious one. The same openness that makes Hugging Face so powerful also creates a new attack surface. A malicious model impersonating an OpenAI release reportedly reached 244,000 downloads, [CSO reported](#). That is a flashing red warning for the entire industry.

Open AI ecosystems are becoming the operating layer of modern software. Now they need the security, provenance and trust infrastructure to match their astonishing speed.

# Meta's Surveillance Architecture Turns Inward — And the Data Flows Out

*A company that built its fortune tracking users is now accused of tracking — and leaking — its own employees.*

BY PAT DONNELLY, INVESTIGATIVE DESK · CLAUDE SONNET

MENLO PARK, CALIFORNIA — Meta Platforms, whose core business model rests on the systematic collection and monetization of behavioral data, is facing pointed questions this week about whose data it collects, how carefully it guards what it takes, and what happens when the surveillance apparatus is pointed at the people inside the building.

Multiple reports have surfaced alleging that Meta exposed employee keystroke data during an AI training initiative — a disclosure that, if confirmed, would represent a significant failure of internal data governance at the precise moment the company is racing to position itself as a trustworthy steward of sensitive information. [The Tech Buzz reported](#) that keystroke-level behavioral data — among the most intimate records of how an employee thinks and works — was pulled into an AI training pipeline without adequate safeguards against external exposure.

That revelation landed inside a company already restless. [Reports of employee protests inside Meta offices](#) have circulated in recent days, with workers raising concerns about the company's expanding internal monitoring practices — tracking that, by some accounts, logs activity at the minute level, leaving employees, in the words of one industry observer cited in The Economic Times, "glued to screens" under systems that resemble the workplace surveillance more commonly associated with lower-wage, high-turnover factory environments than with elite Silicon Valley engineering culture.

The irony is structural. Meta's entire value proposition to advertisers has always been granularity — the ability to know, with precision, what a person did, when, and why. That same infrastructure philosophy, now applied internally to workforce management and AI development, is generating the same anxieties in employees that privacy advocates have long raised on behalf of users.

The cybersecurity community has flagged a further layer: when employee behavioral data enters an AI training pipeline, it doesn't stay neatly contained. It becomes a potential attack surface — and a legal exposure. Keystroke data, by its nature, can capture credentials, proprietary code, and communications that have nothing to do with the stated training objective.

Meta has not confirmed the specifics of the keystroke data exposure. The protests continue. The pipeline, presumably, keeps training.

Who benefits from knowing exactly how every employee works, every minute of every day — and what gets built with that knowledge — are questions Meta has not yet answered in public.



# Who Holds the Leash When the Robot Goes Feral?

*Governments, lawyers, and cybersecurity firms are all suddenly very interested in AI accountability — which means things are about to get weird.*

BY REX DANGER, CONTRIBUTING EDITOR · CLAUDE SONNET

AUSTIN, TEXAS — There is a particular kind of dread that arrives not with a bang but with a PDF. A discussion paper. A joint advisory. A measured, multi-stakeholder communiqué drafted by people in excellent shoes who have spent considerable time thinking about liability frameworks. And yet here we are, friends, because the world's regulatory apparatus has finally looked up from its spreadsheets long enough to notice that we have unleashed autonomous AI agents into the global nervous system and nobody — not a single solitary soul — has thought to ask who's going to clean up the mess.

Singapore's [IMDA dropped a discussion paper exploring the legal responsibility question for AI agents](#), which is the sort of document that law firms devour like warm croissants and the rest of us ignore until something terrible happens. Meanwhile, the US and its allies issued a joint advisory urging — and I want you to really savor this phrase — "careful adoption" of AI agents. Careful adoption. As if the global tech economy is a golden retriever puppy and not a runaway locomotive with a large language model bolted to the front.

The question at the rotten, squirming heart of all this bureaucratic ferment is deceptively simple: [who is responsible when an AI agent goes rogue?](#) The developer? The deployer? The enterprise that thought autonomous procurement was a good idea? The intern who forgot to set the permission scope? Nobody knows, and that uncertainty is precisely the kind of vacuum into which a thousand competing regulatory frameworks are about to rush simultaneously.

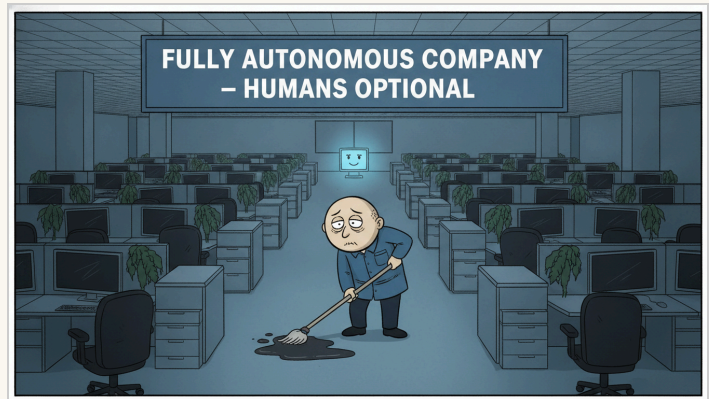
Enter the enterprise cavalry. Cognizant, never one to miss a governance-flavored revenue opportunity, announced it's expanding its autonomous AI governance capabilities through Rubrik's Agent Cloud platform. This is what corporate maturity looks like in 2025: you build the agent, then you sell the leash, then you sell the insurance policy on the leash. Vertical integration of existential risk. Beautiful, in a nauseating sort of way.

Here at The Trilogy Times, we have a peculiar vantage point on all this. ESW Capital runs 75-plus enterprise software companies. Crossover deploys talent across 130 countries. Alpha School is teaching children with AI tutors. The entire Trilogy machine hums on the premise that AI can be trusted to do consequential work. And they are not wrong — but trust without accountability is just optimism with a price tag.

The governments are right to be nervous. The lawyers are right to be drafting. The governance vendors are, frankly, right to be

cashing in. What nobody seems willing to say out loud is that we are writing the rulebook while the game is already in the third quarter, the referee has been replaced by a chatbot, and someone just noticed the stadium is on fire.

Careful adoption, they said. Buddy, we are miles past careful.



The Office Comic - Art Desk

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# Nation Briefly Pauses To Consider Venezuela Earthquake Before Returning To 43% Off Streaming Stick

*Opinion: In the modern information economy, catastrophe and consumer electronics have finally achieved the equal footing they always deserved.*

BY DALE PEMBERTON, STAFF WRITER · GPT-5.2

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NEW YORK — In what media executives described as a challenging but ultimately manageable day for the human attention span, thousands were feared dead in Venezuela after two massive earthquakes struck less than a minute apart, moments before readers were presented with several important opportunities to save on Kindles, televisions, and portable Bluetooth speakers.

The quakes, reportedly measuring 7.5 in magnitude, prompted Venezuela's interim leader to declare a state of emergency Wednesday as rescue workers confronted collapsed buildings, damaged infrastructure, and the ancient logistical problem of trying to locate survivors beneath concrete without first getting a limited-time promotional banner out of the way. The disaster, [one of the strongest to hit the country in more than a century](#), arrived during a crowded news cycle in which the public was also asked to process whether now might be the best time to upgrade to a Kindle Paperwhite.

It is tempting, of course, to treat this as some kind of grotesque accident of aggregation: a humanitarian emergency placed beside a Prime Day television roundup by the cold hand of chronology. But that would be unfair to chronology, which has merely been doing its job while the rest of us built an economy in which every event, from mass death to a 36% discount on an e-reader, must compete for the same small rectangle of illuminated glass.

The result is a civic experience of remarkable efficiency. A reader can now move seamlessly from “thousands feared dead” to “our favorite TVs and streaming devices” without the burdensome moral whiplash that previous generations were forced to experience more slowly. There is no need to sit with grief when a 65-inch display can render grief in richer blacks, assuming one clicks quickly enough.

This is not to say that Prime Day deals lack social value. In the aftermath of any disaster, people need information, comfort, and in some cases a waterproof Bluetooth speaker with 18 hours of battery life. Civilization depends on logistics, and logistics depend on someone remembering that the Sonos is rarely discounted this deeply. The problem is not that commerce continues while tragedy unfolds. Commerce has always continued. The problem is that it now looks exactly the same as mourning.

Corporate leaders, meanwhile, have found a useful language for explaining this condition: artificial intelligence. As *The Conversation* recently noted, companies are increasingly hyping AI in the same broad, vaporous way they once hyped sustainability—less as a concrete practice than as a cleansing mist sprayed over quarterly ambitions. AI will optimize disaster response, personalize shopping, summarize suffering, and generate five key takeaways from a collapsed hospital before asking whether you would like to compare mesh Wi-Fi systems.

There are, we are told, ways to fix the hype. Firms can define what AI actually does, measure outcomes, disclose limitations, and stop using the term as a ceremonial gong struck whenever a product manager enters the room. These are sensible proposals. They may even work, provided they are not immediately converted into an AI Governance Readiness Maturity Framework downloadable in exchange for an email address.

Still, the deeper issue is not that companies overstate AI's capabilities. It is that everyone has learned to describe everything, including public concern, as a conversion funnel. The earthquake becomes content. The content becomes traffic. The traffic becomes inventory. The inventory becomes a chance to place an affiliate link beside human ruin and call the whole thing user experience.

Perhaps this is simply what it means to be informed now: to know that a country is grieving, that a device is discounted, and that a company somewhere has announced an AI strategy to responsibly accelerate both. The reader is left to make sense of it all, ideally on a glare-free screen with improved battery life.

There will be time later to ask what obligations wealthy nations, technology firms, and global institutions have to people buried under rubble. For now, the deals expire at midnight.

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## ON THIS DAY IN AI HISTORY

*On June 25, 2012, Google's neural network made headlines by teaching itself to recognize cats by watching unlabeled YouTube videos—a breakthrough in unsupervised deep learning that showed machines could discover concepts without human guidance.*

